



**rainx**<sup>®</sup>



**Brand Standards  
& Packaging  
Style Guide**

O U T S M A R T T H E E L E M E N T S <sup>™</sup>

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# Introduction

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## Brand Position

For the last 40 years, Rain-X® has provided drivers with products to help them outsmart the elements. With Original Glass Treatment water beading technology, Wiper Blades and Glass Cleaners; Rain-X® leads the automotive aftermarket in glass care.

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## Brand Character

Ingenious, trusted ally, reliable, proactive, approachable, solution-provider, confident.

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## Product Attributes

Rain-X® is the leader in glass care. All Rain-X® products are backed by scientific testing and research to ensure every product meets consumer expectations, with much of the Rain-X® portfolio competing in a premium position in the marketplace.

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## Key Messaging

Outsmart the Elements™

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## Target Audience

Rain-X® targets adults 25-54, with a heavier male skew. These consumers serve as both the wiper blade and appearance chemicals target. They believe that while certain things (weather/elements) are inevitable, they are smart enough to know what they can prepare for, and they proactively take the steps to minimize the impact of weather/elements on their driving experience.

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## Style Guide Uses

This style guide is intended to detail the design elements for Rain-X® packaging and print promotional materials as well as outline the packaging system for the brand. The style guide outlines the essential components with respect to the brand identity, label design and corresponding promotional materials.

This document is not intended to limit future application, but to channel design efforts in a way which will best serve Rain-X® products, promotional and collateral materials.

# Rain-X<sup>®</sup> Logo - APPROVED USAGE

## 4 COLOR PROCESS + 2-SPOT COLOR Packaging - used for packaging

For use on packaging when number of plates allows for a 4 color process + 2 spot color logo

**YELLOW:** PMS 109

**Shadow:** 15% BLACK

**DOT:** white to 37% Black  
RADIAL gradient  
**OVERPRINTS**  
white to PMS 3005  
RADIAL gradient

0 62 100  
white K: 37%

17 60  
white PMS 3005

White 0 33 80  
M: 80%  
Y: 0%  
K: 80%  
M: 61%

**LETTERS:** Above Gradient blend  
**OVERPRINTS** PMS 3005 below

## 4 COLOR PROCESS + 1-SPOT COLOR Packaging - used for packaging

For use on packaging when number of plates allows for a 1 spot color logo

**YELLOW:** PMS 109

**DOT:** 4 color  
RADIAL gradation  
matches specifications  
to the right:

17 41 100

C: 0% C: 80% C: 100%  
M: 0% M: 20% M: 75%  
Y: 0% Y: 0% Y: 10%  
K: 0% K: 0% K: 5%

**LETTERS:** 4 color specification  
matches gradation below:

0 27 80

C: 100% C: 100% C: 100%  
M: 43% M: 90% M: 90%  
Y: 0% Y: 10% Y: 10%  
K: 0% K: 0% K: 100%

## 4 COLOR PROCESS Print promotions - used primarily for print

For use on print promotions

**YELLOW:** 4 color  
specifications:  
C: 0%  
M: 10%  
Y: 100%  
K: 0%

**Shadow:** 15% BLACK

**DOT:** see 4 color specifications in logo above

**LETTERS:**  
See 4 color  
specifications  
in logo above

## Rain-X<sup>®</sup> Logo - APPROVED USAGE

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### Full-Color Application on Colored Background

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The approved Rain-X<sup>®</sup> logo letters should always have the approved 4 color process or PMS 109 yellow behind the letters



### Simplified Applications

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These versions of the Rain-X<sup>®</sup> identity should be used for special applications such as embroidery and other small promotional pieces.

#### 2 Color Applications



BLUE: PMS 3015

YELLOW: PMS 109



100% Black

YELLOW: PMS 109

#### 1 Color Application



BLUE: PMS 3015



100% Black

In order to accomplish the objectives of this document, any questions concerning unusual situations not covered should be directed to the Rain-X<sup>®</sup> brand manager at ITW Global Brands.

## Rain-X® Logo - INCORRECT USAGE

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If you attempt to alter the logo and it does not fall into this list please contact the Rain-X® brand manager at ITW Global Brands for approval before changing.

Do NOT crop the image.



Do NOT change the logo from its prescribed colors.



Do NOT alter proportions of the identity.



Do NOT embellish or distort the identity.



Never render the identity in outline form.



Do NOT screen the identity.



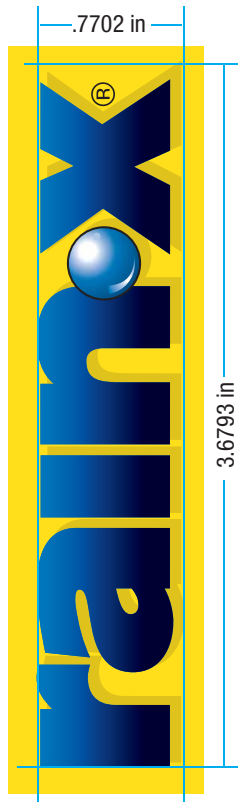
Do NOT rotate or tilt the identity.



# Packaging - WIPER BLADES

## Wiper Blade design elements

The guidelines listed here apply to all wiper blades packaging.



### Rain-X® Logo

Logo should be treated consistently across all wiper blade sets:

1. Logo should always appear with approved Rain-X yellow background (see logos pg. 5).
2. Logo should always be rotated 90°.
3. Logo should always appear in proximity to other graphics as shown.
4. Logo dimensions: should be consistent with other blade design sets-see dimensions as indicated to left

**New! and special claim callouts:**  
**FONTS:** *Helvetica family-CONDENSED:*  
*regular, regular italic, bold, bold italic*  
**COLOR:** White with drop shadow to contrast with red (100 yellow / 100 magenta) behind the text for maximum visibility



**Blade size treatment**  
**FONT:** *Eurostile Bold Extended 2*  
**SIZE:** 44 pt.; horiz scale: 75%  
**COLOR:** Should contrast with color behind the blade size for maximum visibility

**Top portion dimensions**  
 Front panel Image area should not exceed 10 inches in height to be visible in most store display racks

**Sub brand size relationship to the Rain-X Logo**  
 Use sample shown on left to visually match size and proximity in proportion to the Rain-X Logo.

**Wiper blade window**  
 (For transparent substrates)  
 When possible allow an area to be used as a "window" to view the actual wiper blade inside the package.

**Additional call outs**  
 Use bottom area of package for other claims that are of lesser importance than the claims in the top portion of the wiper blade package.



# Packaging - WIPER BLADES - products

## Retail Wiper Blade product lines

### Retail Wiper Blades



Rain-X Latitude® Beam wiper blades



Rain-X® Fusion™ Hybrid wiper blades



Rain-X® Weatherbeater® Conventional wiper blades



# Packaging - TRADITIONAL DESIGN

## Traditional design elements

The guidelines listed here apply to all “Traditional” packaging. See Traditional design products pg. 10 for reference samples.

**New! and special claim callouts: FONTS: *Helvetica family-CONDENSED: regular, regular italic, bold, bold italic* COLOR:** White with drop shadow to contrast with red (100 yellow / 100 magenta) behind the text for maximum visibility

**Product descriptor**

**FONTS:**

Fonts should be used for maximum visual impact from the font families listed below:

***Ocean Sans:***  
(bold and bold italic)  
***Impact:*** (italicized)

**COLOR:**

White with drop shadow to contrast with color behind the text for maximum visibility

**Gradient**

Yellow block behind logo should graduate to blue above logo

**Rain-X® Logo**

Logo should be treated consistently across all traditional design packaging:

1. Logo should always appear with approved Rain-X yellow background (see logos pg. 5).
2. Logo should always be rotated 90°.
3. Logo should always appear in proximity to other graphics as shown.



**Background color**

Background color should always be variations of Rain-X blue and should have PMS 3005 incorporated into the art or photo image if possible. The only exception to this rule is for the Rain-X® Anti-Fog product in which black is used in place of the blue. (see pg. 10 for reference samples)

**Claims and product component text**

**FONTS:**

Claims text appears just below the product descriptor. Fonts used:

***Ocean Sans family:***  
(regular, bold and bold italic)  
***Helvetica family-CONDENSED:***

regular, regular italic, bold, bold italic

**COLOR:**

White or yellow with drop shadow to contrast with color behind the text for maximum visibility

**Usage imagery**

Usage and “Treated / Untreated” imagery should be placed on package in this general vicinity usually just after the claims text

# Packaging - TRADITIONAL DESIGN - products

**Rain-X® 600001**  
Windshield Repair Kit



**Rain-X® 620024**  
Perfect Dose Car Wash 15 ct.



**Rain-X® 630005**  
Deep Cleaning Windshield Kit



**Rain-X® 800001809**  
Headlight Restoration Kit



**Rain-X® 800002243**  
Original Glass Treatment 7 oz.



**Rain-X® 800002242**  
Original Glass Treatment 3.5 oz.



**Rain-X® 800002250**  
Original Glass Treatment 16 oz.



**Rain-X® AF21106D**  
Interior Glass Anti-Fog 3.5 oz.



**Rain-X® AF21212**  
Interior Glass Anti-Fog 7 oz.



**Rain-X® RX11314**  
Washer Fluid Additive 10 oz.



**Rain-X® RX11806D**  
Washer Fluid Additive 16.9 oz.



**Rain-X® RX53617**  
Fast Wax 16 oz.





## Packaging - MODERN DESIGN - products

**Rain-X® 630001**  
Auto Glass Cleaner 18 oz.



**Rain-X® 630006** 2-in-1 Glass  
Cleaner + Rain Repellent 16oz.



**Rain-X® 630018**  
Auto Glass Cleaner 23 oz.



**Rain-X® 630019**  
Auto Glass Cleaner 32 oz.



**Rain-X® 630020**  
Auto Glass Cleaner wipes 25 ct.



**Rain-X® 5071268** 2-in-1 Glass  
Cleaner + Rain Repellent 23 oz.



**Rain-X® 5080217**  
X-treme Clean 12 oz.



**Rain-X® 5080233** 2-in-1 Glass  
Cleaner + Rain Repellent 18 oz.



**Rain-X® 800001810**  
Headlight Restorer 5 oz.



**Rain-X® De-Icer\***  
De-Icing Spray 15 oz.



**Rain-X® De-Icer\***  
De-Icing Spray 32 oz.



\*Example for De-Icers is for label design only. The preferred bottle / can colors are:  
Clear - so that product shows through  
Rain-X® yellow - PMS 109  
Rain-X® blue - PMS 3005



## Packaging - OTHER DESIGNS - products

**Rain-X® 5067042**  
Bug & Tar Pre Wash  
Gel 23 oz.



**Rain-X® 5067818**  
Bug & Tar Pre Wash Gel  
16 oz.



**Rain-X® 800002244**  
Original Glass Treatment  
Wipes 25 ct.



**Rain-X® 5077368**  
Glass Cleaner with Anti-Fog  
Wipes 25 ct.



**Rain-X® 5072084**  
Foaming Car Wash 100 oz.



**Rain-X® 5077557**  
Wash & Wax 64 oz.



**Rain-X® RX51820D**  
Wash & Wax 20 oz.



**Rain-X® Windshield**  
Wash Booster 32 oz.



**Rain-X® All Season**  
Windshield Washer Fluid 1 Gal.



**Rain-X® 2-in-1**  
Windshield Washer Fluid 1 Gal.



**Rain-X® De-Icer**  
Windshield Washer Fluid 1 Gal.



**Rain-X® Bug Remover**  
Windshield Washer Fluid 1 Gal.



For products referencing bug removal and protection green color is approved.

# Print Promotions and Web - Best Practices

**Key Messaging:**

Outsmart the Elements™  
*for wiper blades:* Change Your Blades Today!

**Graphics:**

Approved Rain-X yellow and blue must be incorporated into design.

**Product image usage:**

Promoted product images should be incorporated into print promotions and web graphics when possible

**FONTS:**

**Headlines:** Font Families:  
 Eurostile / Helvetica / Impact / Frutiger / Ocean Sans

**Body Text:** Font Families:  
 Eurostile / Helvetica / Frutiger / Ocean Sans

**Tag Line: "Outsmart the Elements™"**  
 Use of this tag line is optional.

Clings / Posters



**Copyright:** Should be included on all POP "© / Year / ITW Global Brands. All rights reserved."



# Print Promotions and Web - Best Practices

## Header Cards



## Eblasts



## Banners



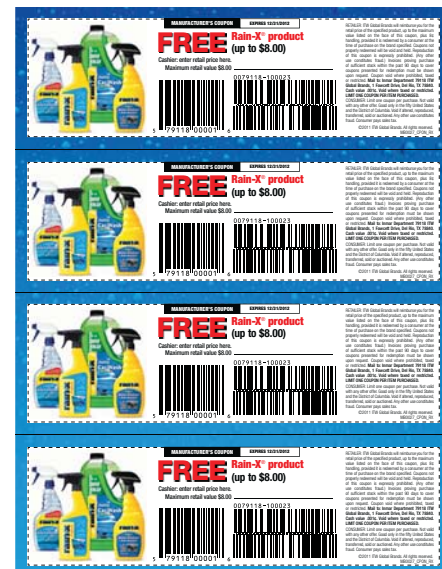
## Necker Coupons



## Tearpads



## Coupons



## Websites

